



# Q1

2026 | SOUTHWEST FLORIDA REGIONAL

# Retail Report



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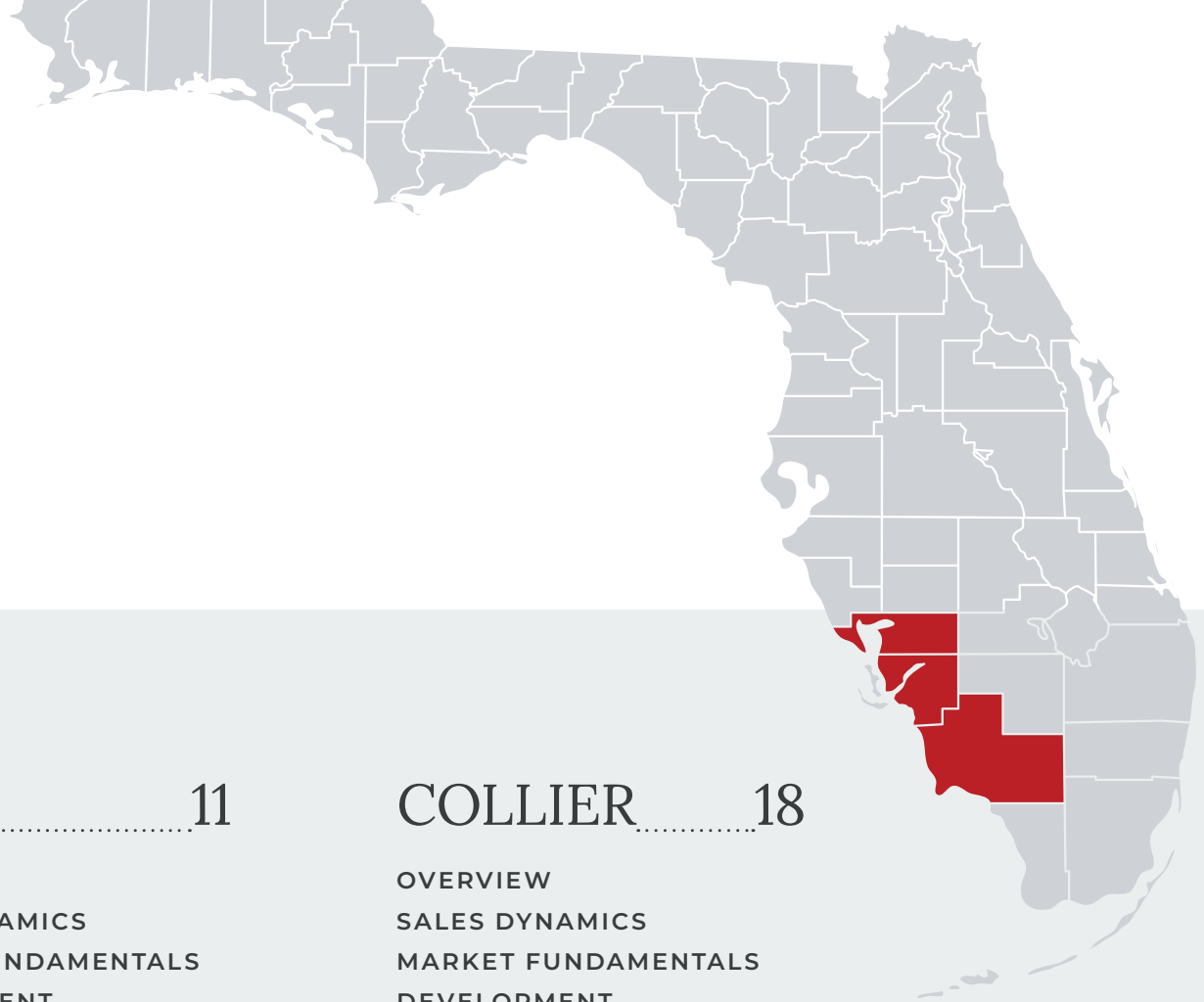


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*Delve into the retail sector with our expansive report, which meticulously examines the retail market dynamics across the vibrant expanse of SWFL. Our report offers an in-depth analysis of the retail industry's performance, trends, and opportunities within each region.*



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Data Provider: Our market uses data provided by CoStar, a leading provider of commercial real estate information and analytics. CoStar's extensive database offers detailed information on property listings, transactions, market trends, and tenant data, allowing us to analyze key metrics such as leasing activity, vacancy rates, rental pricing, and investment trends with accuracy and depth. By leveraging CoStar's data, we ensure our market report is grounded in reliable and up-to-date information, empowering stakeholders to make informed decisions in the dynamic industrial market environment.

Disclaimer: These reports are based on data from reliable sources and are provided for informational purposes only. While efforts have been made to ensure accuracy, no guarantees are made regarding its completeness or suitability for any specific purpose. Users are advised to conduct their own due diligence and consult with professional advisors before making any decisions based on this report.



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RETAIL REPORT | Q2 2025

# Charlotte County

## CHARLOTTE COUNTY

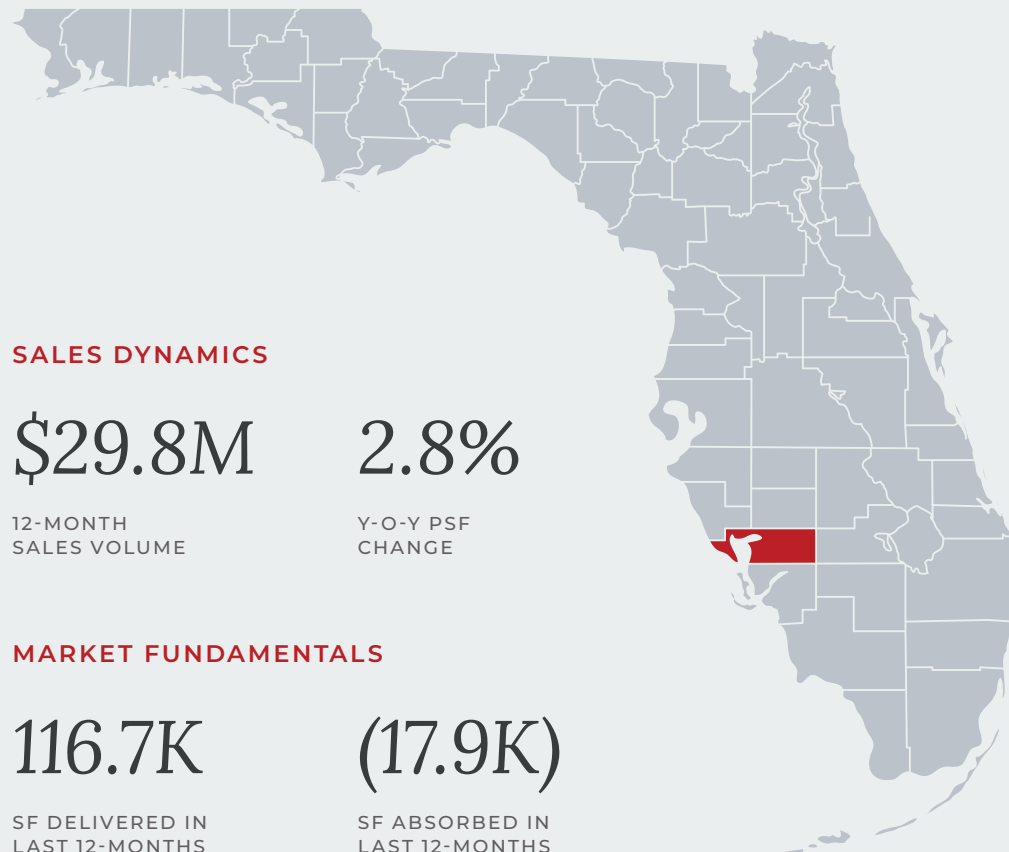
# OVERVIEW

## *Steady Local Demand Supports a Stable Retail Environment*

Charlotte County's retail market continues to be defined by steady, locally driven demand supported by population growth and consistent consumer activity. While the market lacks the scale of neighboring counties, it benefits from a stable base of service-oriented businesses and neighborhood retail users.

Leasing activity remains focused on practical, well-located space, with tenants prioritizing accessibility and proximity to residential growth. The market continues to favor smaller spaces and local operators, with limited pressure from large-format national expansion.

Overall, the retail sector remains stable, with no significant disruptions to occupancy or pricing trends.



### SALES DYNAMICS

## \$29.8M

 12-MONTH  
SALES VOLUME

## 2.8%

 Y-O-Y PSF  
CHANGE

### MARKET FUNDAMENTALS

## 116.7K

 SF DELIVERED IN  
LAST 12-MONTHS

## (17.9K)

 SF ABSORBED IN  
LAST 12-MONTHS

## 3.5%

 MARKET  
VACANCY

## —

 Y-O-Y RENT  
CHANGE

## CHARLOTTE COUNTY

# SALES DYNAMICS

## Sales Activity Driven by Local and Owner-User Buyers

Retail investment activity in Charlotte County remains consistent, with transaction volume largely driven by private buyers and owner-users. The majority of sales continue to occur in smaller properties, reflecting the market's local ownership profile.

Buyers are primarily focused on stabilized assets and properties with functional layouts that support long-term usability. Owner-user acquisitions remain a significant portion of activity, particularly in smaller buildings where businesses are securing their own locations.

Overall pricing remains steady, supported by limited inventory and consistent demand for well-located retail assets.

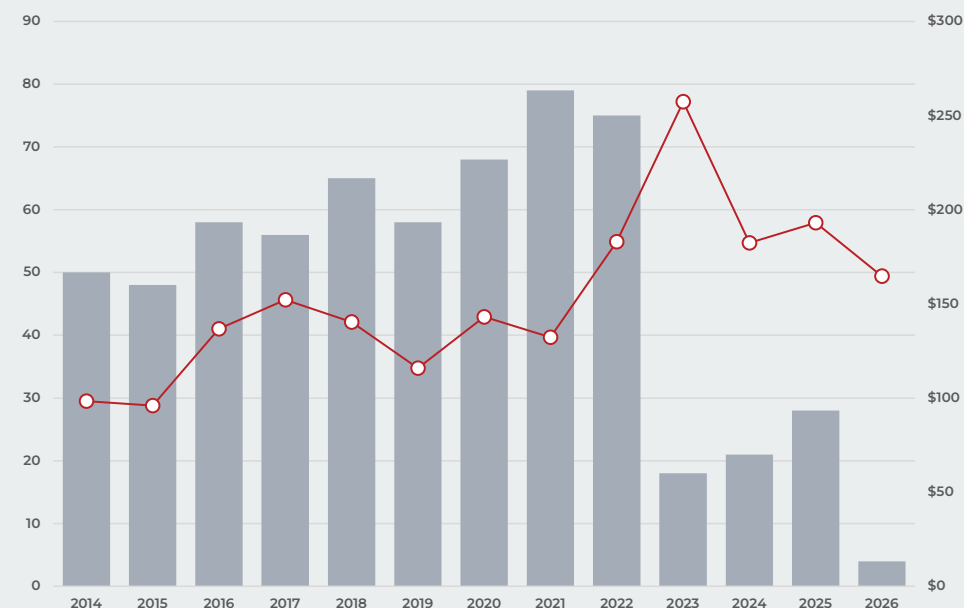
### TRANSACTION VOLUME

| (12-Month)   | Total   |
|--------------|---------|
| TRANSACTIONS | 22      |
| VOLUME       | \$29.8M |
| SF SOLD      | 120.7K  |
| AVERAGE SF   | 5.5K    |

### MARKET PRICING

| (12-Month)           | Average |
|----------------------|---------|
| PRICE PER SF         | \$256   |
| SALE PRICE           | \$1.6M  |
| SALE VS ASKING PRICE | -12.7%  |
| % LEASED AT SALE     | 87.5%   |

### SALES TRANSACTIONS & AVERAGE PRICE PER SF

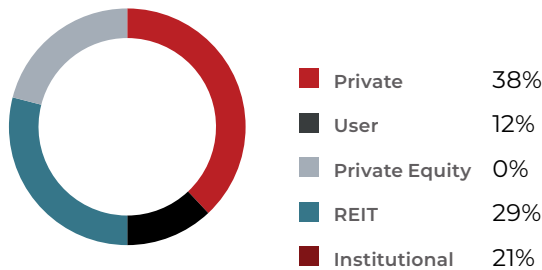


## CHARLOTTE COUNTY

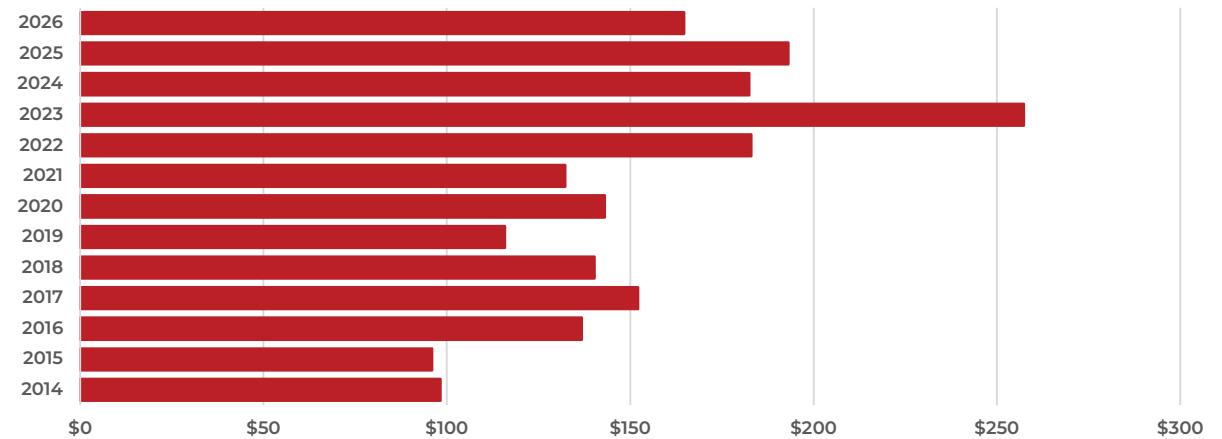
# SALES DYNAMICS

### VOLUME BY BUYER TYPE

This concentration of private entities suggests a market landscape largely driven by individual investors, private companies, or small partnerships. Such a scenario may indicate a preference for more localized or tailored investment strategies.

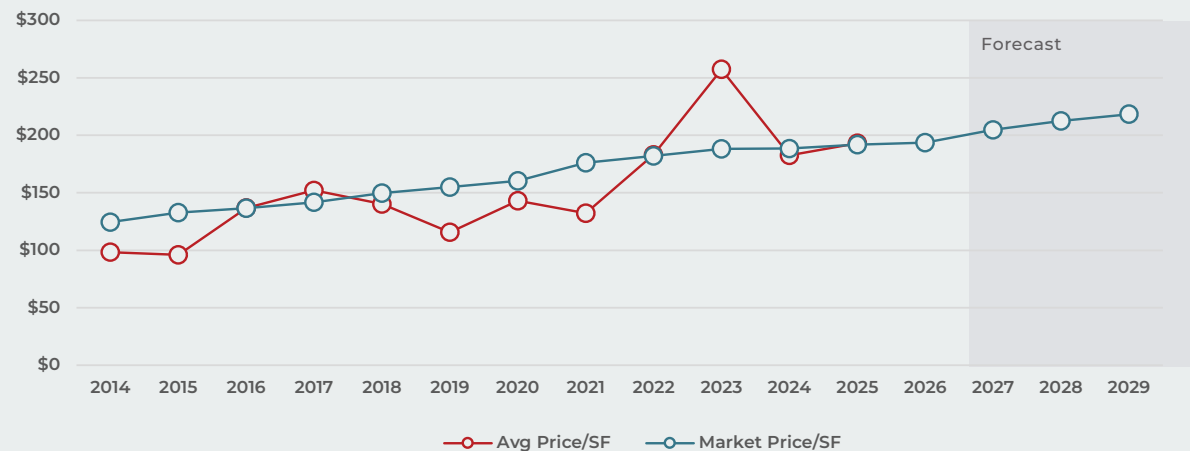


### ANNUAL AVERAGE PRICE PER SQUARE FOOT



### PRICE PER SF: SALE VS MARKET

The significant disparity between sale prices and market pricing suggests a complex interplay of factors influencing real estate transactions. When sale prices surpass market valuations, it may indicate heightened demand, scarcity of available properties, or favorable property attributes driving up prices.



## CHARLOTTE COUNTY

# MARKET FUNDAMENTALS

## Balanced Fundamentals Reflect Stable Demand and Limited Supply

Charlotte County's retail fundamentals remain balanced, with vacancy levels holding at moderate levels and demand continuing at a steady pace.

Market rents remain relatively affordable compared to larger neighboring markets, supporting ongoing leasing activity among local and regional tenants. Demand is primarily concentrated in smaller spaces, while larger vacancies take longer to absorb.

Net absorption has remained relatively stable, with incremental leasing activity offsetting occasional tenant move-outs. Inventory growth has been minimal, contributing to overall market stability.

### ANNUAL TRENDS

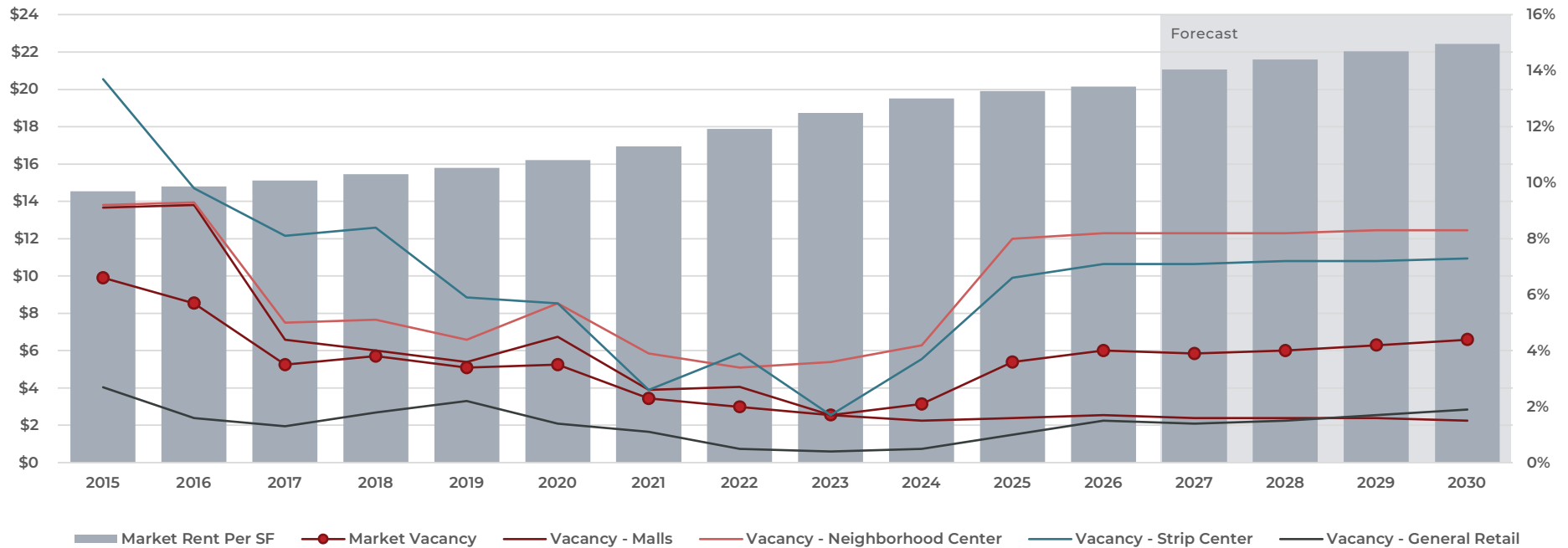
|                      | 12 Month | Historical Average | Forecast Average |
|----------------------|----------|--------------------|------------------|
| VACANCY CHANGE (YOY) | -        | 4.1%               | 3.8%             |
| RENT CHANGE (YOY)    | -        | 1.7%               | 2.3%             |
| NET ABSORPTION SF    | -17.9K   | 102,081            | 119,277          |
| DELIVERIES SF        | 116.7K   | 122,825            | 157,696          |

### MARKET INDICATORS

| Category            | RBA               | Vacancy Rate | Market Asking Rent | Availability Rate | Net Absorption SF | Deliveries SF | Under Construction |
|---------------------|-------------------|--------------|--------------------|-------------------|-------------------|---------------|--------------------|
| MALLS               | 1,317,036         | 1.60%        | \$30.14            | 0.40%             | 0                 | 0             | 0                  |
| POWER CENTER        | 0                 | -            | -                  | -                 | -                 | 0             | 0                  |
| NEIGHBORHOOD CENTER | 3,275,407         | 7.30%        | \$19.37            | 7.60%             | -1,377            | 0             | 0                  |
| STRIP CENTER        | 1,159,544         | 6.80%        | \$17.75            | 7.20%             | -2,110            | 0             | 0                  |
| GENERAL RETAIL      | 5,695,287         | 1.10%        | \$18.88            | 3.60%             | 2,040             | 0             | 281,488            |
| OTHER               | 119,289           | 2.20%        | \$18.88            | 2.10%             | 0                 | 0             | 5,500              |
| <b>MARKET</b>       | <b>11,566,563</b> | <b>3.50%</b> | <b>\$20.15</b>     | <b>4.70%</b>      | <b>-1,447</b>     | <b>0</b>      | <b>286,988</b>     |

CHARLOTTE COUNTY

# RENT & VACANCY



## Vacancy Remains Manageable as Rent Growth Stabilizes

Retail vacancy in Charlotte County remains manageable, with availability spread across a mix of small shop space and larger second-generation units.

Rental rates have stabilized following prior growth, with landlords maintaining current pricing while offering some flexibility to secure tenants. Smaller, well-located spaces continue to lease more quickly, while larger or less visible properties require longer marketing periods.

Overall, the market reflects stable conditions, with no significant upward pressure on vacancy.

## CHARLOTTE COUNTY

# DEVELOPMENT

## Minimal Development Activity Limits New Supply

Retail development in Charlotte County remains limited, with little to no speculative construction underway. Most new activity is tied to small-scale projects or build-to-suit developments aligned with specific tenant demand.

Rising construction costs and cautious development conditions have constrained new supply, reinforcing reliance on existing inventory.

This limited pipeline continues to support occupancy levels and prevents oversupply, keeping the market in balance.

### DEVELOPMENT STATS

# 4

 PROPERTIES UNDER  
CONSTRUCTION

# 286,988

 SQUARE FEET UNDER  
CONSTRUCTION

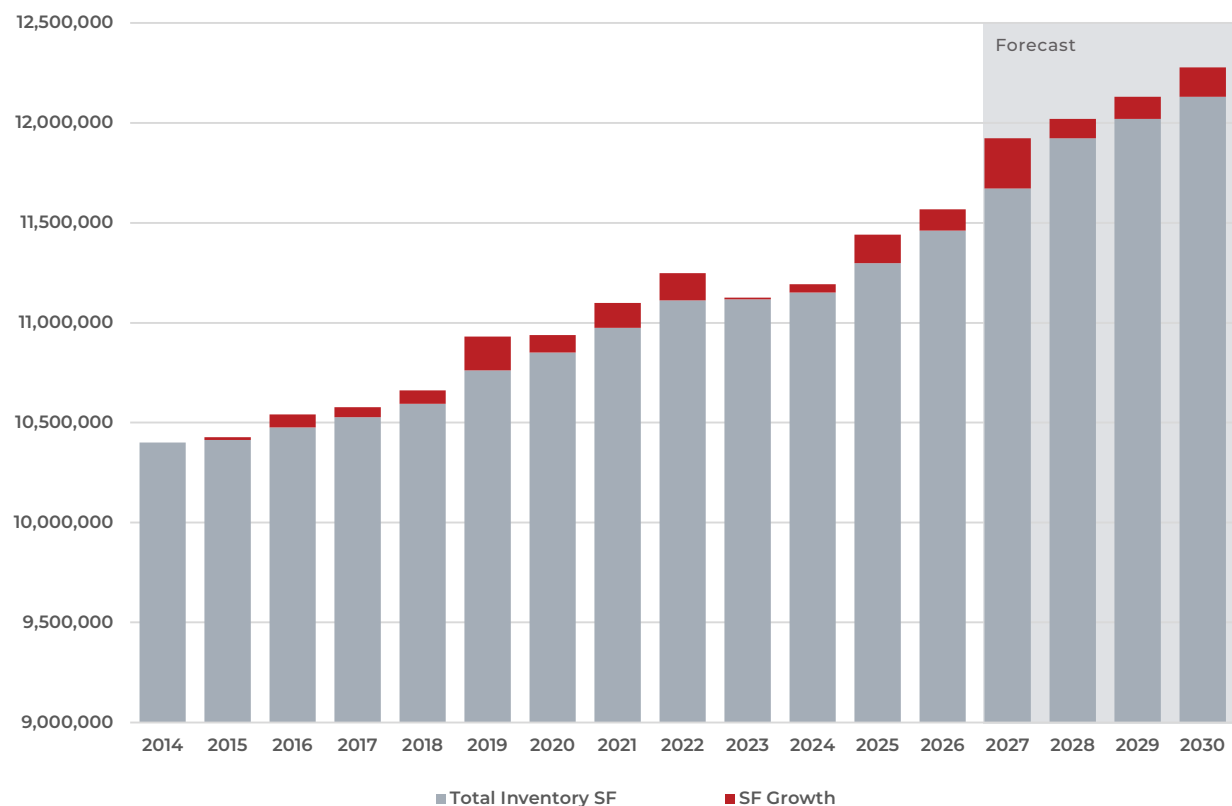
# 2.5%

 PERCENT OF  
INVENTORY

# 51.6%

 SPACE  
PRE-LEASED

### MARKET INVENTORY AND GROWTH





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RETAIL REPORT | Q2 2025

Lee County

## LEE COUNTY

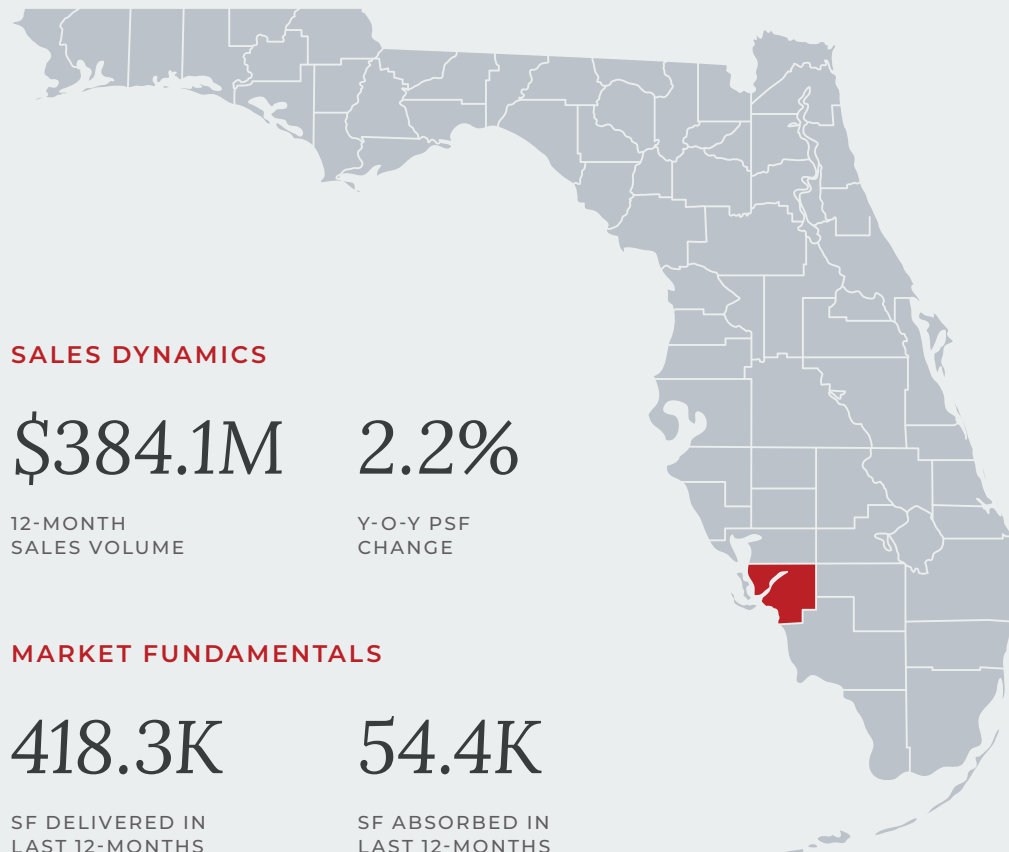
# OVERVIEW

## Strong Consumer Base and Population Growth Continue to Drive Retail Demand

Lee County's retail market remains one of the most active in Southwest Florida, supported by sustained population growth, strong tourism, and consistent consumer spending. The market continues to attract both national and regional retailers, particularly along major corridors and in high-growth submarkets.

Leasing activity remains healthy, with tenants prioritizing visibility, accessibility, and proximity to dense residential areas. While expansion activity has become more measured, demand has not slowed—it has become more strategic, with a focus on proven locations and right-sized space.

Overall, the market continues to demonstrate resilience, with well-located retail assets outperforming and maintaining strong occupancy.



### SALES DYNAMICS

**\$384.1M**      **2.2%**

12-MONTH  
SALES VOLUME

Y-O-Y PSF  
CHANGE

### MARKET FUNDAMENTALS

**418.3K**      **54.4K**

SF DELIVERED IN  
LAST 12-MONTHS

SF ABSORBED IN  
LAST 12-MONTHS

**3.7%**

MARKET  
VACANCY

—

Y-O-Y RENT  
CHANGE

## LEE COUNTY

# SALES DYNAMICS

## Investment Activity Concentrated in High-Quality Centers and Corridor Locations

Retail sales activity in Lee County remains robust, with strong transaction volume across a wide range of asset types. The market continues to attract a mix of private, institutional, and 1031 exchange buyers targeting stabilized, income-producing properties.

Larger transactions are concentrated in grocery-anchored centers and high-traffic corridor locations, particularly along Daniels Parkway, U.S. 41, and Pine Island Road. Single-tenant assets and newer construction properties continue to achieve premium pricing, while multi-tenant centers with strong occupancy remain highly sought after.

Mid-sized transactions also remain active, reflecting continued demand for well-located retail properties across a variety of price points.

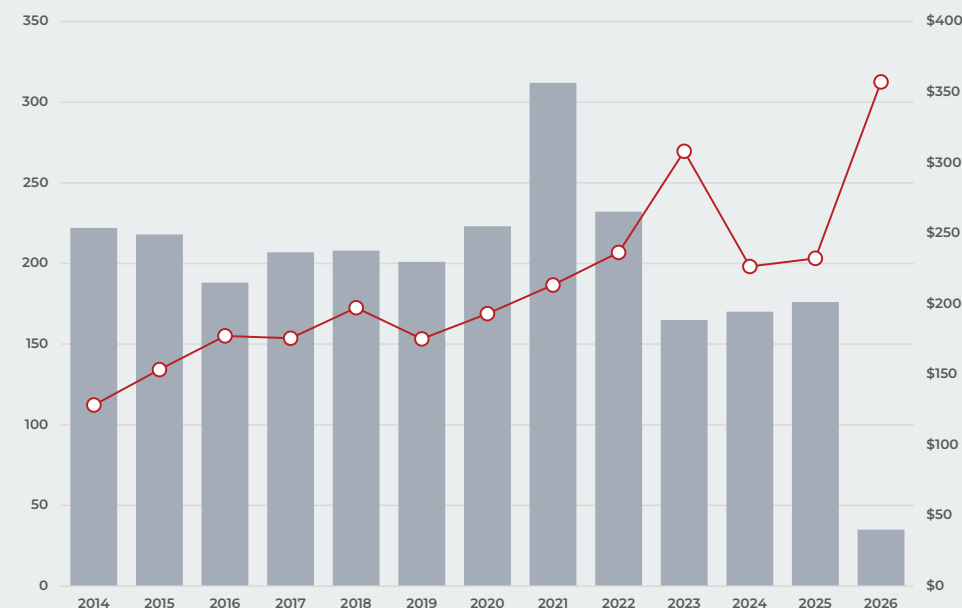
### TRANSACTION VOLUME

| (12-Month)   | Total    |
|--------------|----------|
| TRANSACTIONS | 190      |
| VOLUME       | \$452.5M |
| SF SOLD      | 2.2M     |
| AVERAGE SF   | 11.7K    |

### MARKET PRICING

| (12-Month)           | Average |
|----------------------|---------|
| PRICE PER SF         | \$283   |
| SALE PRICE           | \$3M    |
| SALE VS ASKING PRICE | -9.1%   |
| % LEASED AT SALE     | 78.9%   |

### SALES TRANSACTIONS & AVERAGE PRICE PER SF

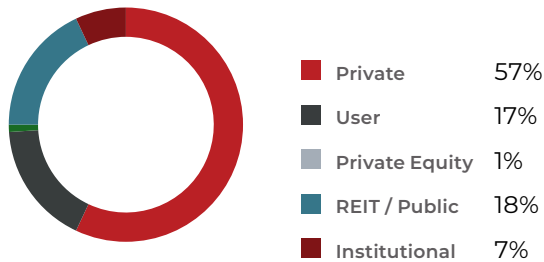


LEE COUNTY

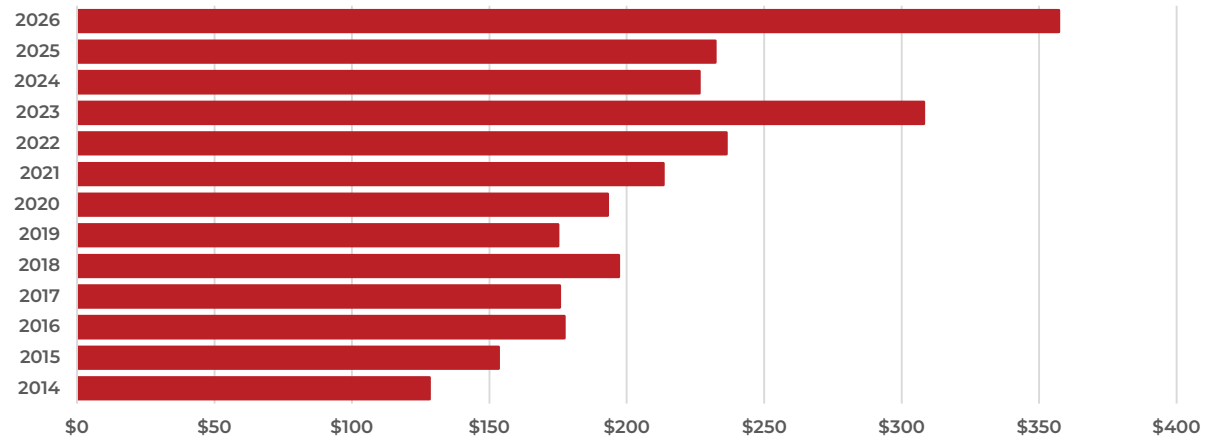
# SALES DYNAMICS

## VOLUME BY BUYER TYPE

This distribution underscores a diverse mix of investors contributing to the retail landscape in Fort Myers, each with distinct motivations and strategies driving their participation in the market.

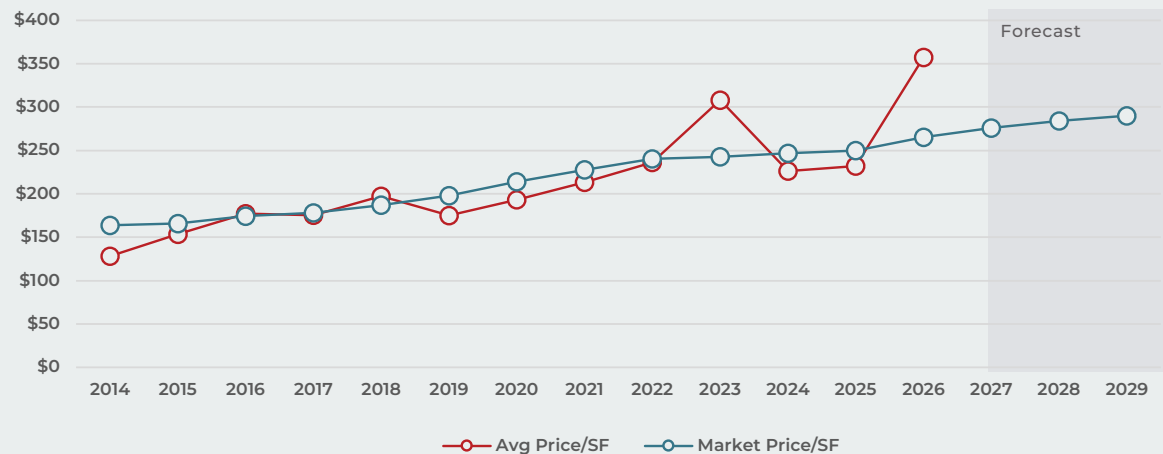


## ANNUAL AVERAGE PRICE PER SQUARE FOOT



## PRICE PER SF: SALE VS MARKET

In instances where the sale price closely aligns with the market price, it suggests that properties are transacting at their perceived fair market value, indicating a balance between buyer expectations and market conditions. Despite the minimal variance, this comparison unveils the efficiency and accuracy of property valuations, showcasing the market's ability to correctly assess asset worth.



## LEE COUNTY

# MARKET FUNDAMENTALS

## Healthy Fundamentals Supported by Stable Demand and Limited New Supply

Lee County's retail fundamentals remain strong, with vacancy rates holding at relatively low levels and demand continuing to absorb available space. The market benefits from a diverse tenant base, including national retailers, service providers, and local businesses.

Net absorption has moderated from peak levels but remains positive overall, indicating continued tenant demand. Leasing activity is most active in smaller shop spaces, while larger spaces require more targeted leasing efforts.

Inventory growth remains limited, with new supply largely tied to pre-leased developments and strategic projects in high-growth areas. This controlled expansion continues to support long-term market stability.

### ANNUAL TRENDS

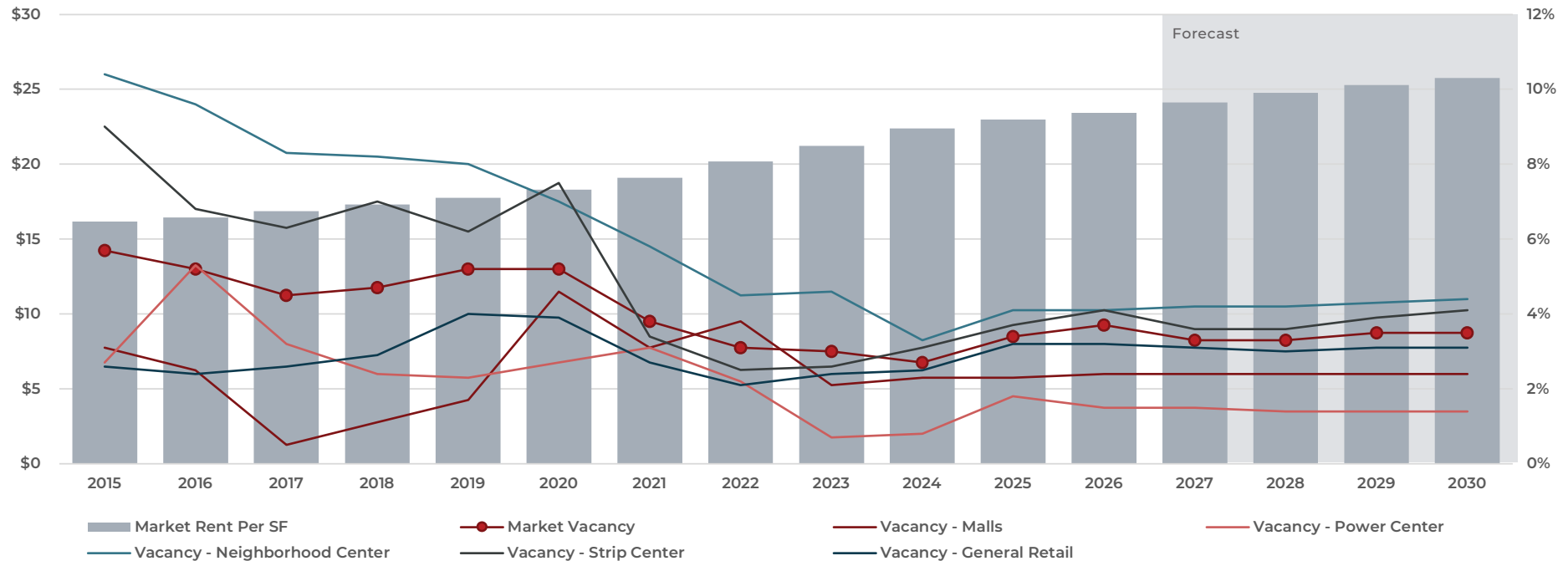
|                      | 12 Month | Historical Average | Forecast Average |
|----------------------|----------|--------------------|------------------|
| VACANCY CHANGE (YOY) | -        | 5.3%               | 3.4%             |
| RENT CHANGE (YOY)    | -        | 1.8%               | 2.3%             |
| NET ABSORPTION SF    | 54.4K    | 520,609            | 247,901          |
| DELIVERIES SF        | 418.3K   | 632,357            | 335,801          |

### MARKET INDICATORS

| Category            | RBA               | Vacancy Rate | Market Asking Rent | Availability Rate | Net Absorption SF | Deliveries SF | Under Construction |
|---------------------|-------------------|--------------|--------------------|-------------------|-------------------|---------------|--------------------|
| MALLS               | 4,245,358         | 2.30%        | \$30.03            | 2.40%             | 0                 | 0             | 0                  |
| POWER CENTER        | 2,639,046         | 1.50%        | \$27.10            | 1.90%             | -1,525            | 0             | 0                  |
| NEIGHBORHOOD CENTER | 15,406,102        | 4.30%        | \$21.95            | 5.00%             | -29,347           | 0             | 150,717            |
| STRIP CENTER        | 4,440,140         | 5.10%        | \$20.83            | 6.60%             | -1,333            | 0             | 43,705             |
| GENERAL RETAIL      | 21,693,034        | 3.60%        | \$22.29            | 4.20%             | -21,229           | 0             | 206,735            |
| OTHER               | 1,098,162         | 1.20%        | \$26.79            | 1.40%             | 0                 | 0             | 0                  |
| <b>MARKET</b>       | <b>49,521,842</b> | <b>3.70%</b> | <b>\$23.07</b>     | <b>4.40%</b>      | <b>-53,434</b>    | <b>0</b>      | <b>401,157</b>     |

LEE COUNTY

# RENT & VACANCY



## Vacancy Remains Tight While Rental Growth Levels Off

Retail vacancy in Lee County remains tight, particularly in well-located centers and along major retail corridors. High-performing submarkets continue to experience limited availability, especially for smaller spaces.

Rental rates have largely stabilized following a period of strong growth, with landlords maintaining pricing while offering selective concessions where needed. Premium rents continue to be achieved in top-tier locations, particularly for new construction and high-visibility properties.

Overall, the market remains landlord-favorable, though conditions have become more balanced as tenants exercise greater selectivity.

## LEE COUNTY

# DEVELOPMENT

## Development Remains Targeted as New Supply Stays Disciplined

Retail development in Lee County remains active but measured, with most new projects focused on high-growth corridors and anchored developments. New construction is primarily driven by pre-leasing, build-to-suit projects, and grocery-anchored centers.

Elevated construction costs and financing constraints continue to limit speculative development, keeping the pipeline disciplined. As a result, new supply is being delivered in a controlled manner that aligns with tenant demand.

This balanced approach to development continues to support occupancy levels and prevents oversupply, reinforcing the overall strength of the retail market.

### DEVELOPMENT STATS

# 34

PROPERTIES UNDER CONSTRUCTION

# 401,157

SQUARE FEET UNDER CONSTRUCTION

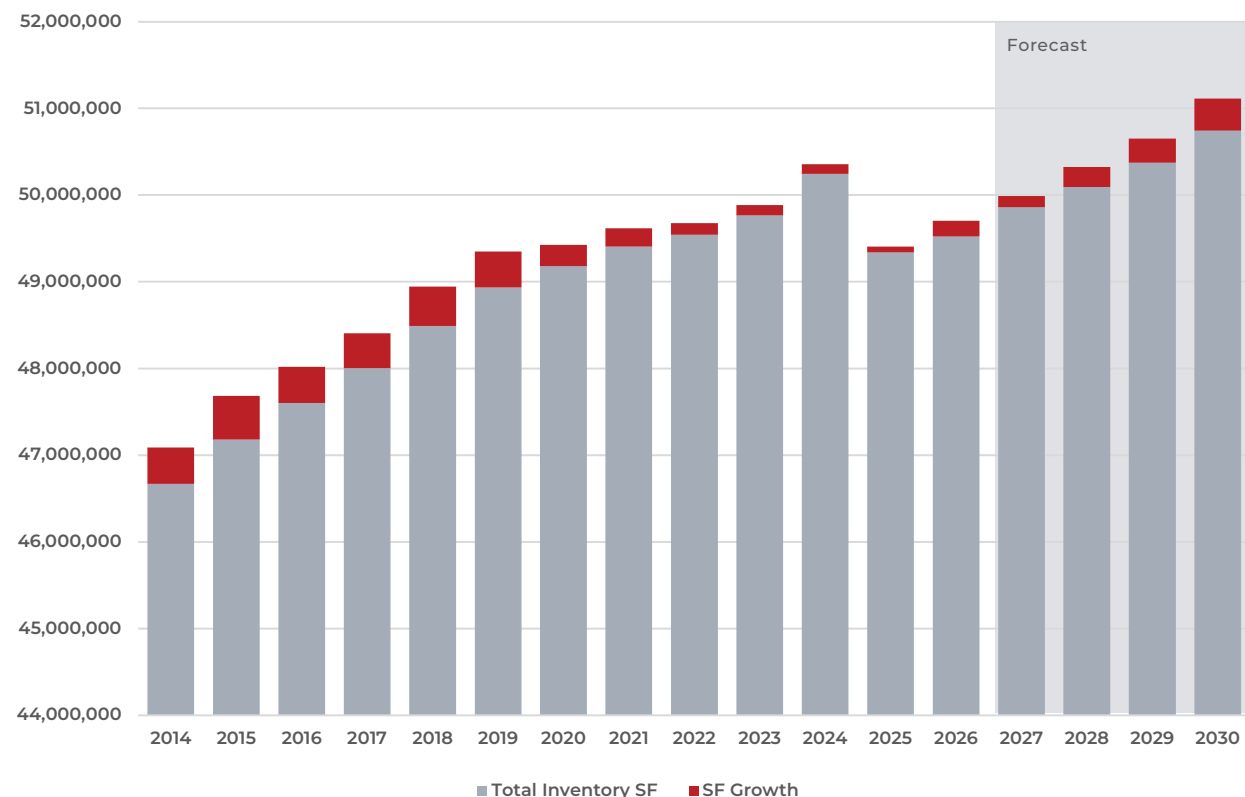
# 0.8%

PERCENT OF INVENTORY

# 72.5%

SPACE PRE-LEASED

### MARKET INVENTORY AND GROWTH





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RETAIL REPORT | Q2 2025

# Collier County

## COLLIER COUNTY

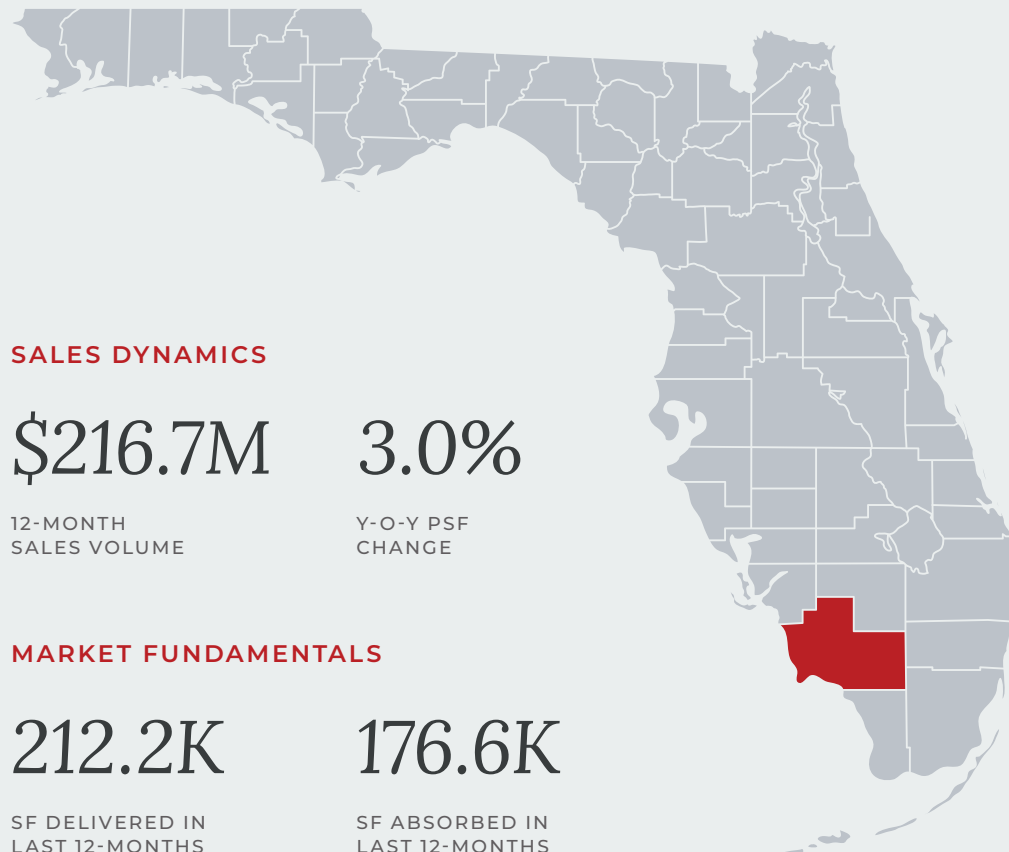
# OVERVIEW

## *Affluent Demographics and Limited Supply Sustain a Premium Retail Market*

Collier County's retail market continues to be defined by strong underlying demographics, high household incomes, and limited available space. Demand remains concentrated in well-located corridors serving both year-round residents and seasonal population influxes.

Retailers entering the market are highly selective, prioritizing visibility, accessibility, and proximity to affluent consumer bases. As a result, top-tier locations continue to outperform, with limited availability and strong tenant retention.

Despite broader economic uncertainty, the market remains stable, supported by consistent spending patterns and a constrained supply environment.



### SALES DYNAMICS

## \$216.7M

 12-MONTH  
SALES VOLUME

## 3.0%

 Y-O-Y PSF  
CHANGE

### MARKET FUNDAMENTALS

## 212.2K

 SF DELIVERED IN  
LAST 12-MONTHS

## 176.6K

 SF ABSORBED IN  
LAST 12-MONTHS

## 4.2%

 MARKET  
VACANCY

## —

 Y-O-Y RENT  
CHANGE

## COLLIER COUNTY

# SALES DYNAMICS

## *Sales Activity Reflects Strong Demand for High-Quality Retail Asset*

Retail sales activity in Collier County remains active, with transactions primarily concentrated in well-located neighborhood centers, medical-adjacent retail, and boutique commercial properties.

Buyers continue to target stabilized assets with strong tenancy and long-term usability, with a mix of private capital and 1031 exchange buyers driving activity. Smaller and mid-sized transactions dominate the market, reflecting both limited inventory and the high barrier to entry.

Premium pricing continues to be achieved for assets in core Naples locations, particularly those with strong fundamentals and proximity to high-income residential areas.

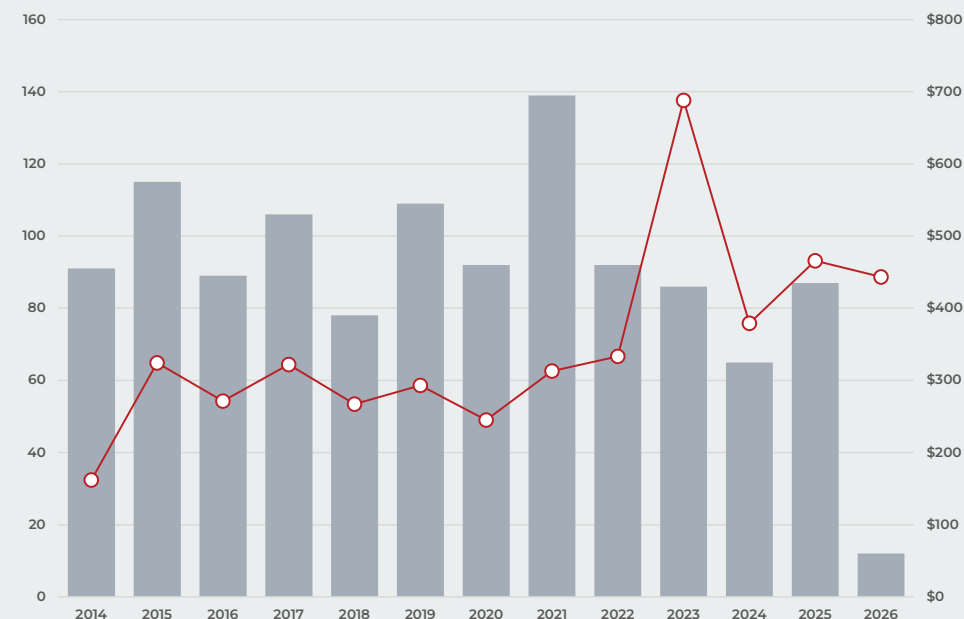
### TRANSACTION VOLUME

| (12-Month)   | Total    |
|--------------|----------|
| TRANSACTIONS | 81       |
| VOLUME       | \$223.9M |
| SF SOLD      | 604.4K   |
| AVERAGE SF   | 7.5K     |

### MARKET PRICING

| (12-Month)           | Average |
|----------------------|---------|
| PRICE PER SF         | \$446   |
| SALE PRICE           | \$3.9M  |
| SALE VS ASKING PRICE | -3.9%   |
| % LEASED AT SALE     | 91.3%   |

### SALES TRANSACTIONS & AVERAGE PRICE PER SF

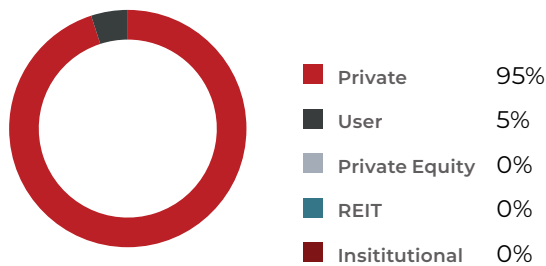


## COLLIER COUNTY

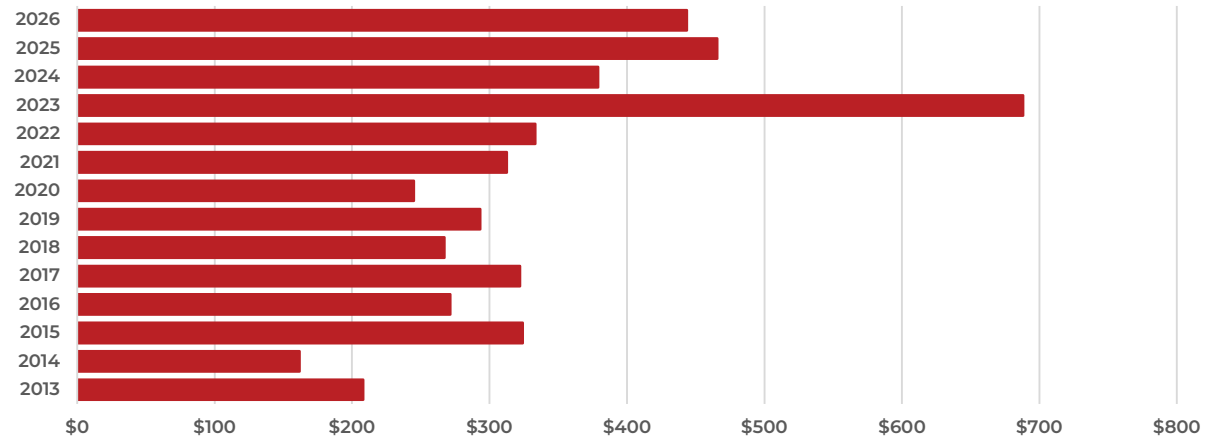
# SALES DYNAMICS

## VOLUME BY BUYER TYPE

The significant presence of private buyers suggests a trend of businesses acquiring retail properties for their needs or expansion purposes, indicating confidence in the market's growth potential and long-term viability. This pattern underscores the stability of the sector,

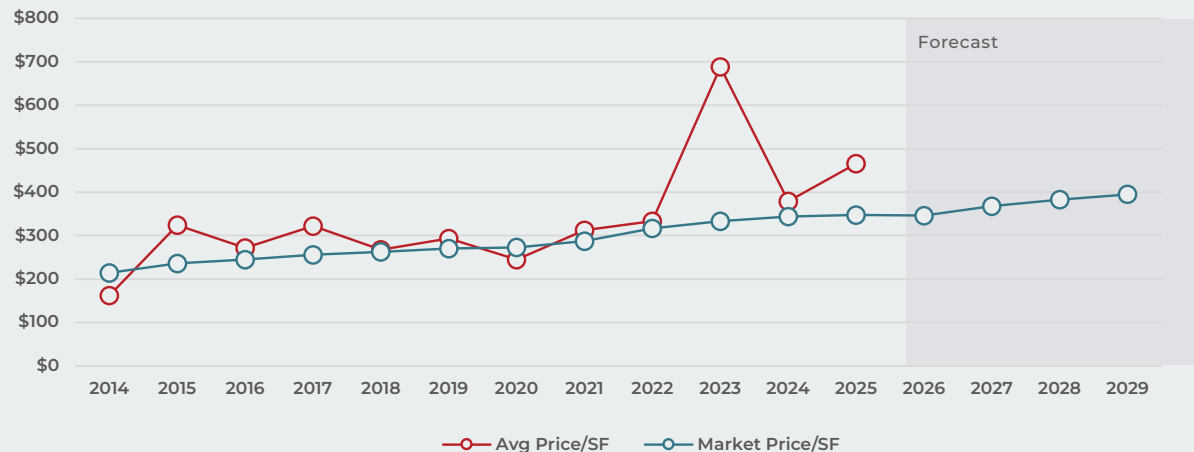


## ANNUAL AVERAGE PRICE PER SQUARE FOOT



## PRICE PER SF: SALE VS MARKET

The significant disparity between sale prices and market pricing suggests a complex interplay of factors influencing real estate transactions. When sale prices surpass market valuations, it may indicate heightened demand, scarcity of available properties, or favorable property attributes driving up prices.



## COLLIER COUNTY

# MARKET FUNDAMENTALS

## Strong Fundamentals Supported by Tight Vacancy and Limited Inventory Growth

Collier County maintains some of the strongest retail fundamentals in Southwest Florida, with low vacancy rates and constrained availability across most submarkets.

Tenant demand remains steady, particularly in smaller shop spaces, while larger spaces are absorbed more gradually due to limited availability and higher rental thresholds. Net absorption remains relatively balanced, reflecting a stable equilibrium between supply and demand.

Inventory growth has been minimal, with new supply largely limited to targeted developments. This lack of expansion continues to reinforce the strength of existing retail assets.

### ANNUAL TRENDS

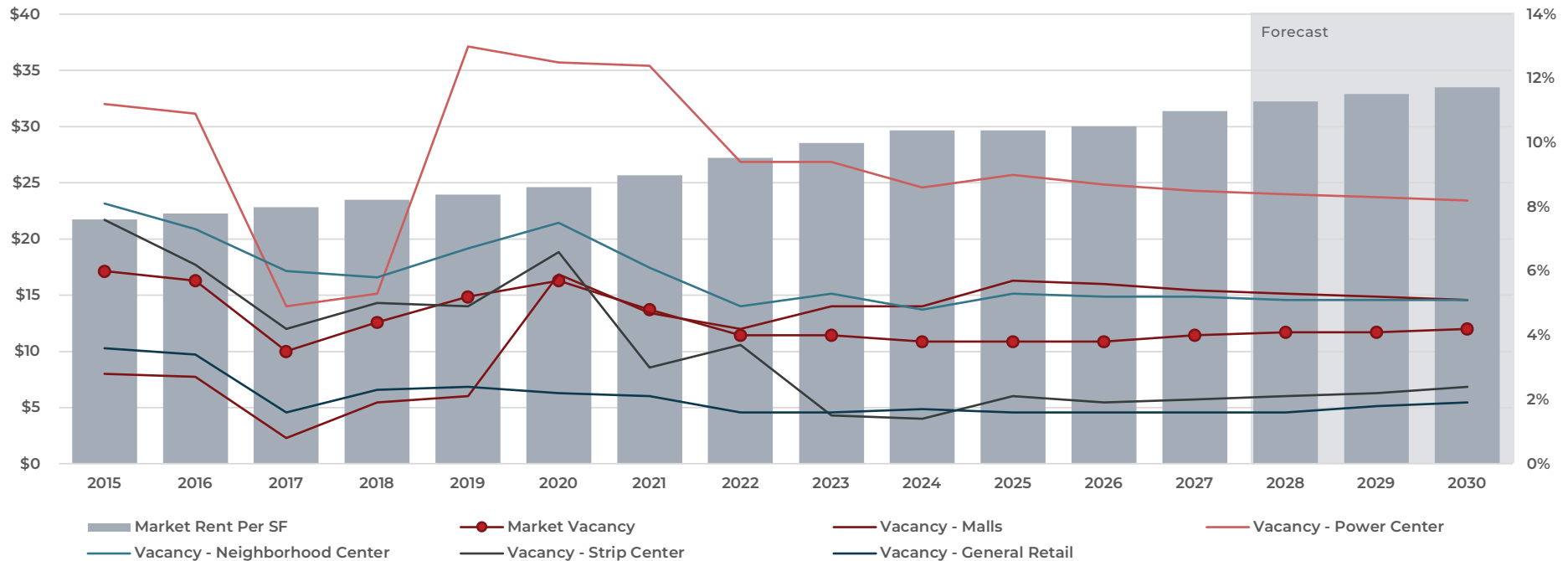
|                      | 12 Month | Historical Average | Forecast Average |
|----------------------|----------|--------------------|------------------|
| VACANCY CHANGE (YOY) | -        | 5.2%               | 4.1%             |
| RENT CHANGE (YOY)    | -        | 1.8%               | 2.3%             |
| NET ABSORPTION SF    | 176.6K   | 219,754            | 71,860           |
| DELIVERIES SF        | 212.2K   | 288,062            | 114,602          |

### MARKET INDICATORS

| Category            | RBA               | Vacancy Rate | Market Asking Rent | Availability Rate | Net Absorption SF | Deliveries SF | Under Construction |
|---------------------|-------------------|--------------|--------------------|-------------------|-------------------|---------------|--------------------|
| MALLS               | 1,801,041         | 8.70%        | \$33.23            | 5.10%             | -2,339            | 0             | 23,520             |
| POWER CENTER        | 856,750           | 9.00%        | \$33.32            | 9.00%             | 0                 | 0             | 0                  |
| NEIGHBORHOOD CENTER | 8,594,580         | 5.10%        | \$28.44            | 6.30%             | -3,512            | 0             | 0                  |
| STRIP CENTER        | 1,968,469         | 2.30%        | \$27.38            | 3.00%             | -1,000            | 0             | 0                  |
| GENERAL RETAIL      | 9,987,121         | 2.20%        | \$31.05            | 2.00%             | -26,677           | 0             | 35,392             |
| OTHER               | 261,276           | 19.30%       | \$30.17            | 19.50%            | 0                 | 0             | 0                  |
| <b>MARKET</b>       | <b>23,469,237</b> | <b>4.20%</b> | <b>\$30.03</b>     | <b>4.40%</b>      | <b>-33,528</b>    | <b>0</b>      | <b>58,912</b>      |

COLLIER COUNTY

# RENT & VACANCY



## Low Vacancy and Premium Rents Define Market Conditions

Retail vacancy in Collier County remains among the lowest in the region, particularly in high-demand corridors such as central Naples and key coastal submarkets.

Rental rates continue to command a premium relative to neighboring counties, supported by strong demographics and limited supply. While rent growth has moderated, pricing remains elevated, especially for well-located and high-visibility properties.

Tenants continue to compete for quality space, reinforcing landlord leverage in the market.

## COLLIER COUNTY

# DEVELOPMENT

## Development Remains Highly Selective Amid Supply Constraints

Retail development in Collier County remains limited and highly strategic, with new projects primarily focused on mixed-use environments, redevelopment opportunities, and select neighborhood-serving centers.

Barriers to entry—including land availability, entitlement challenges, and construction costs—continue to restrict new supply. As a result, most development is pre-leased or tailored to specific tenant demand.

This disciplined development pipeline ensures that supply remains constrained, preserving long-term market stability and supporting pricing across existing assets.

### DEVELOPMENT STATS

# 3

 PROPERTIES UNDER  
CONSTRUCTION

# 58,912

 SQUARE FEET UNDER  
CONSTRUCTION

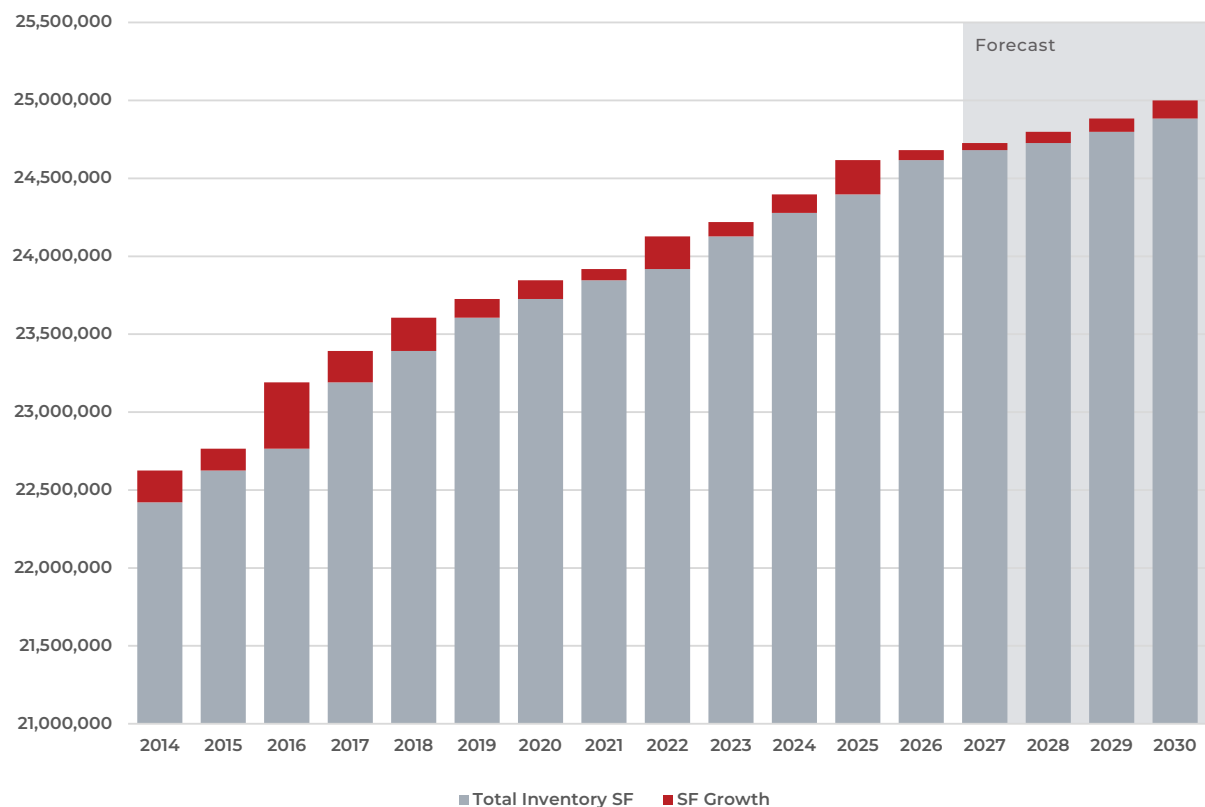
# 0.3%

 PERCENT OF  
INVENTORY

# 70.8%

 SPACE  
PRE-LEASED

### MARKET INVENTORY AND GROWTH



## ABOUT

# MAYHUGH COMMERCIAL ADVISORS

*Unlock Exceptional  
Commercial Property Services  
Tailored to Your Needs*

At Mayhugh Commercial Advisors, our team of seasoned professionals stands ready to provide comprehensive support across all aspects of commercial real estate. Whether you're seeking assistance with sales, leasing, or property management, our expertise ensures top-notch service. With a rich history spanning 45 years, our firm has played a pivotal role in some of Southwest Florida's most significant land and development transactions, boasting a total dollar volume exceeding \$1 billion. Count on our local expertise and commitment to excellence as we continue to serve the diverse needs of the Southwest Florida community since 1975.

## TRACK RECORD

## 50+

YEARS IN CRE

## 2,900+

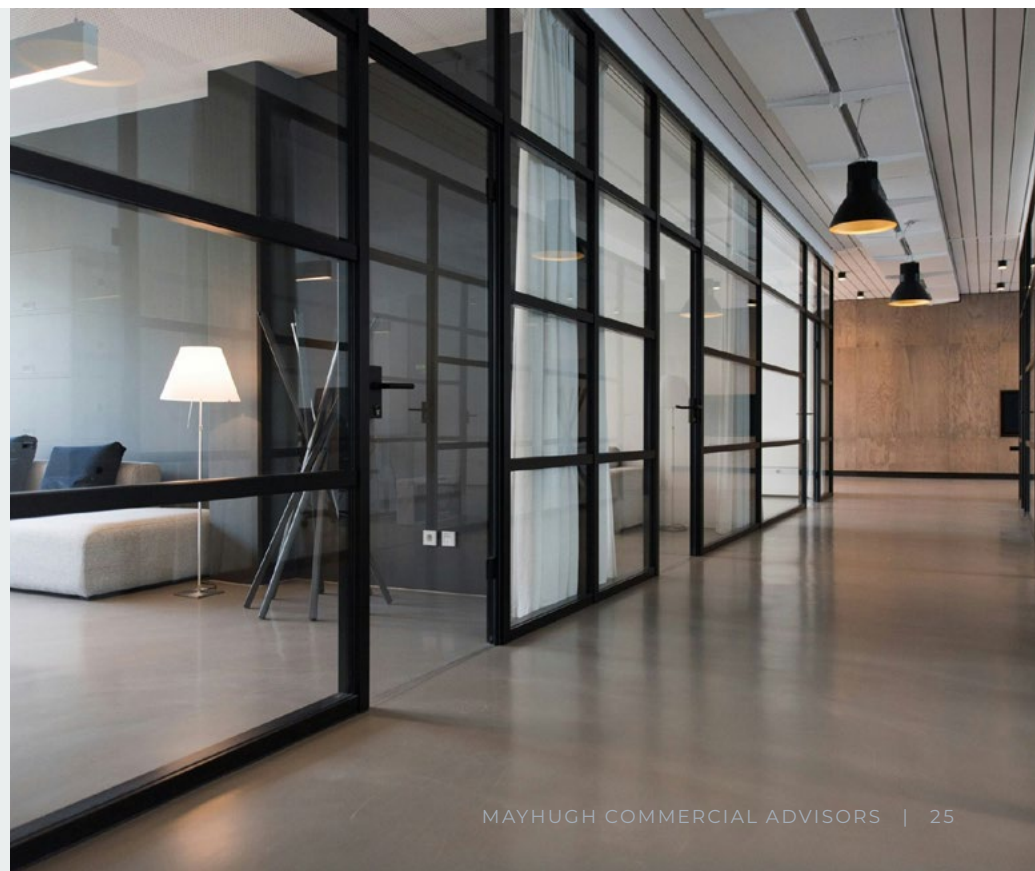
TRANSACTIONS

## 2.1B+

TOTAL BROKERED

## 1M+

SF MANAGED



## ABOUT

### Meet the dedicated team at Mayhugh Commercial Advisors



#### **CHASE MAYHUGH, SIOR, CCIM, President / CEO**

Chase, a Southwest Florida native, is a real estate leader since 2003. With CCIM and SIOR designations and CoStar Power Broker awards, he consults for Fortune 500 firms and advises regional investors on complex commercial assets.



#### **JUSTIN ANKNEY, CCIM, Senior Advisor**

Justin, a Yale University Political Science graduate, began as a business strategist in Fort Lauderdale after college. Joining Mayhugh Commercial Advisors in 2020, Justin utilizes his math and business background for asset analysis and risk assessment, aiding clients in investment decisions.



#### **CHRIS FERRITTO, Advisor**

Chris is a seasoned real estate professional. He began with Coldwell Banker Commercial in Denver, securing leases for prestigious buildings. At Broadstreet, he contributed to its IPO transition. He specializes in Owners Representation, Development Consulting, Vacant Land Brokerage, and Leasing.



#### **JHONNY IGLESIAS, Junior Advisor**

Jhonny specializes in land and industrial transactions, office leasing, investment advisory, and 1031 exchanges. His expertise in real estate analytics and strategic decision-making enables clients to make data-driven choices that strengthen their portfolios. He also provides guidance on complex acquisitions, tax appeals, and customized leasing solutions.



#### **LUKE KENZIK, LCAM, CMCA, AMS, Vice President of Property Management**

Luke, our Vice President of Property and Asset Management, brings over 11 years of industry expertise. Previously serving as Executive Director at Capital Consultants Management Corporation (CCMC), Luke spearheaded the development of Babcock Ranch, FL, a prestigious community. A Florida native, Luke holds a bachelor's degree in Economics from Florida State University.



#### **SYDNEY OUDI, Chief Operations Office**

Sydney oversees Brokerage, Property Management, and Accounting, managing a portfolio of 1M+ sq. ft. valued over \$100M in Florida. With extensive asset management expertise, she maintains strong vendor and client relationships, enhancing our team's effectiveness.



#### **ASHLEY WOODLIFF, Director of Marketing and Branding**

Ashley spearheads marketing efforts enhancing brand awareness and industry positioning. With a decade of experience in commercial real estate marketing, she utilizes domestic and international expertise to elevate the team's collateral as a market leader. Her proficiency in data visualization, trends, and market insights not only enhances knowledge but also maximizes brand visibility.



**MAYHUGH**  
COMMERCIAL ADVISORS

RETAIL REPORT | Q2 2025

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# CHARLOTTE COUNTY

## SIGNIFICANT SALES

| Address               | City           | Sale Date | Sale Price  | Price/SF |
|-----------------------|----------------|-----------|-------------|----------|
| 24130 BEATRIX BLVD    | Port Charlotte | May-25    | \$4,300,000 | \$721    |
| 2109-2117 TAMIAMI TRL | Punta Gorda    | Jun-25    | \$3,100,000 | \$432    |
| 4200 KINGS HWY        | Port Charlotte | Nov-25    | \$2,800,000 | \$369    |
| 9301 KNIGHTS DR       | Punta Gorda    | May-25    | \$2,700,000 | \$825    |
| 11500 OCEANSPRAY BLVD | Englewood      | Sep-25    | \$2,300,000 | \$252    |
| 19001 MURDOCK CIR     | Port Charlotte | May-25    | \$2,300,000 | \$954    |
| 19680 COCHRAN BLVD    | Port Charlotte | Feb-26    | \$1,700,000 | \$606    |
| 1039 TAMIAMI TRL      | Port Charlotte | Apr-25    | \$1,700,000 | \$132    |
| 2961 PLACIDA RD       | Englewood      | Jan-26    | \$1,600,000 | \$122    |
| 4732 TAMIAMI TRL      | Port Charlotte | Aug-25    | \$1,200,000 | \$217    |
| 12531 S MCCALL RD     | Port Charlotte | Dec-25    | \$1,100,000 | \$322    |
| 3455 S ACCESS RD      | Englewood      | Jul-25    | \$1,000,000 | \$215    |
| 23309 HARBOR VIEW RD  | Port Charlotte | Oct-25    | \$1,000,000 | \$83     |
| 789 TAMIAMI TRL       | Port Charlotte | Nov-25    | \$875,000   | \$292    |
| 3696 TAMIAMI TRL      | Port Charlotte | Sep-25    | \$875,000   | \$254    |
| 5240 DUNCAN RD        | Punta Gorda    | Nov-25    | \$697,200   | \$65     |
| 2191 TAMIAMI TRL      | Port Charlotte | Jun-25    | \$340,000   | \$106    |
| 1910 S MCCALL RD      | Englewood      | Jan-26    | \$200,000   | \$38     |
| 701 JC CENTER CT      | Port Charlotte | Mar-26    | \$195,000   | \$87     |

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# LEE COUNTY

## SIGNIFICANT SALES

| Address                         | City       | Sale Date | Sale Price   | Price/SF |
|---------------------------------|------------|-----------|--------------|----------|
| 6891 DANIELS PKWY               | Fort Myers | Dec 2025  | \$52,700,000 | \$640    |
| 14200 S TAMIAMI TRL             | Fort Myers | May 2025  | \$21,800,000 | \$532    |
| 5995-5999 S POINTE BLVD         | Fort Myers | Jan 2026  | \$16,000,000 | \$273    |
| 18990-19100 S TAMIAMI TRL       | Fort Myers | May 2025  | \$14,400,000 | \$185    |
| 14483 S TAMIAMI TRL             | Fort Myers | Sep 2025  | \$11,800,000 | \$306    |
| 14375 S TAMIAMI TRL             | Fort Myers | Sep 2025  | \$11,300,000 | \$217    |
| 13460 SHIRE LN                  | Fort Myers | Dec 2025  | \$10,700,000 | \$496    |
| 14270 S TAMIAMI TRL             | Fort Myers | May 2025  | \$10,300,000 | \$517    |
| 1401 SW 4TH ST                  | Cape Coral | Nov 2025  | \$9,200,000  | \$2,300  |
| 4565 FOWLER ST                  | Fort Myers | Dec 2025  | \$8,600,000  | \$1,500  |
| 1511 NE PINE ISLAND RD          | Cape Coral | Jan 2026  | \$8,000,000  | \$663    |
| 10081 ESTERO TOWN COMMONS PL    | Estero     | Aug 2025  | \$7,700,000  | \$1,400  |
| 10020 COCONUT RD                | Estero     | Jun 2025  | \$7,400,000  | \$283    |
| 1499 SW PINE ISLAND RD          | Cape Coral | Mar 2026  | \$6,800,000  | \$339    |
| 101-111 DEL PRADO BLVD N        | Cape Coral | May 2025  | \$6,200,000  | \$207    |
| 17021 THREE OAKS MARKETPLACE DR | Fort Myers | Dec 2025  | \$5,900,000  | \$906    |
| 6911 DANIELS PKWY               | Fort Myers | Dec 2025  | \$5,700,000  | \$1,000  |
| 1141 PINE ISLAND RD SW          | Cape Coral | May 2025  | \$5,300,000  | \$180    |
| 14100 S TAMIAMI TRL             | Fort Myers | May 2025  | \$5,100,000  | \$631    |
| 6871 DANIELS PKWY               | Fort Myers | Dec 2025  | \$5,100,000  | \$734    |

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# COLLIER COUNTY

## SIGNIFICANT SALES

| Address                  | City         | Sale Date | Sale Price   | Price/SF |
|--------------------------|--------------|-----------|--------------|----------|
| 648-698 BALD EAGLE DR    | Marco Island | Dec-25    | \$26,600,000 | \$376    |
| 125 AIRPORT-PULLING RD   | Naples       | Dec-25    | \$12,500,000 | \$2,500  |
| 465 5TH AVE S            | Naples       | Nov-25    | \$12,000,000 | \$1,100  |
| 77 GOLDEN GATE BLVD W    | Naples       | Sep-25    | \$11,500,000 | \$486    |
| 3301 TAMIAMI TRL N       | Naples       | Oct-25    | \$8,500,000  | \$340    |
| 800 5TH AVE S            | Naples       | Jul-25    | \$8,500,000  | \$513    |
| 2625 DAVIS BLVD          | Naples       | Jul-25    | \$8,000,000  | \$420    |
| 1687 PINE RIDGE RD       | Naples       | Mar-26    | \$7,200,000  | \$812    |
| 50 WILSON BLVD S         | Naples       | Apr-25    | \$6,800,000  | \$378    |
| 80 WILSON BLVD S         | Naples       | Apr-25    | \$6,600,000  | \$367    |
| 2400 VANDERBILT BEACH RD | Naples       | Aug-25    | \$6,600,000  | \$537    |
| 601 5TH AVE S            | Naples       | Jul-25    | \$6,500,000  | \$1,500  |
| 680 TAMIAMI TRL N        | Naples       | Jan-26    | \$5,900,000  | \$586    |
| 4704 GOLDEN GATE PKWY    | Naples       | Aug-25    | \$5,800,000  | \$1,600  |
| 2375 VANDERBILT BEACH RD | Naples       | Jun-25    | \$5,500,000  | \$487    |
| 998 6TH AVE S            | Naples       | May-25    | \$5,300,000  | \$1,100  |
| 13725 IMMOKALEE RD       | Naples       | Jul-25    | \$5,200,000  | \$265    |
| 600 BALD EAGLE DR        | Marco Island | Dec-25    | \$5,100,000  | \$2,200  |
| 6827 COLLIER BLVD        | Naples       | May-25    | \$4,900,000  | \$659    |
| 5320 TAMIAMI TRL N       | Naples       | Dec-25    | \$4,500,000  | \$2,000  |

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COMMERCIAL ADVISORS